

*United States Government
FY 02 Trade Capacity Building Assistance (\$US)*

TANZANIA

Activity Title	Activity Description	TCB Category	FY 02 Total
	TDA approved a \$68,000 grant to partially fund an Orientation Visit (OV) by Tanzanian private and public agribusiness sector officials to Washington, Chicago and South Carolina from April 14 through April 26, 2002. In Chicago, delegates meet with U.S. Customs officials to discuss phytosanitary requirements for fruits, vegetables and fresh cut flowers. In South Carolina the delegates were introduced to a wide variety of agricultural contact, including farmers, irrigation and farm equipment and agro-chemical manufacturers and used equipment vendors. The U.S. Embassy in Dar es Salaam co-sponsored this OV. Tanzania presents significant opportunities for U.S. companies to export badly needed new and used agricultural equipment and regardless of economic expansion in the economy as a whole, without growth in the agricultural sector, the vast majority of Tanzanians (the rural poor) will not benefit. Funded and implemented by Trade Development Agency.	Export Promotion	\$ 67,606
Commercialization Program	This program focuses on policies and regulations to promote commercialization and the transformation of agricultural technology into market-oriented and profitable products. Activities include natural products development and trade, food processing association development to enhance trade opportunities, and the use of information technology to increase agribusinesses' capacity to compete for markets and acquire technologies through the global marketplace. Funded by USAID and implemented by USDA/FAS.	Trade-Related Agriculture	39,782
Enhancing Transportation Management and Harmonizing Standards in East Africa: Tanzania	This program assists policymakers in the East Africa sub-region improve regional transportation management and develop a common set of agricultural standards. Selected transportation and standards officials gain knowledge of the regulation, handling, and transport of agricultural products for export/import so that they can address technical issues, develop strategic plans, and collaborate for future action. Funded by USAID and implemented by USDA/FAS.	Trade-Related Agriculture	30,000
Equity and Growth through Economic Research (EAGER) -- Agribusiness	This program promotes private sector and trade and investment activities including the development of appropriate policies and regulations and support for small and medium-sized enterprises. Emphasis is on the development of policies that encourage inter- and intra-regional trade, investment, and business linkages. Activities are designed to enhance the implementation of the African Growth and Opportunity Act. Funded by USAID and implemented by USDA/FAS.	Trade-Related Agriculture	18,261
Human Capacity Development/ Higher Education & Training Systems	This program provides technical assistance to higher education workforce development and training activities in agriculture, agribusiness, trade and related areas. Funded by USAID and implemented by USDA/FAS.	Trade-Related Agriculture	26,111

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Interpretation/Infrastructure for Tarangire/Lake Manyara	This activity - PORI 4 - focuses on development and maintenance of environmentally sound roads and in the design and building of new park interpretive centers, staff housing and other infrastructure developments in the parks. The activity is funded under a Cooperative Agreement with the Africa Wildlife Foundation. Activities include partnership support and community conservation work in areas surrounding Tarangire and Lake Manyara National Parks and infrastructure development within the parks themselves. Funded and implemented by USAID/Tanzania.	Environmental Trade & Standards	199,642
		Tourism Sector Development	558,997
		Other Services Development	39,928
		Activity Total	798,567
Partnership Options for Resource-Use Innovation (PORI)	Two separate but related PORI grant agreements PORI 1,2,3 and PORI 4 are funded under two Cooperative Agreements with the Africa Wildlife Foundation (AWF). These activities include partnership support and community conservation work in areas surrounding Tarangire and Lake Manyara National Parks and infrastructure development within the parks themselves. This activity - PORI 1,2,3 - provides support for the development of a community conservation center, for capacity building efforts in communities surround Lake Manyara and Tarangire national Parks, and for NGO strengthening and for various related partnership support activities. The activity has just ended and a follow-on activity is planned. Funded and implemented by USAID/Tanzania.	Business Services & Training	90,464
		Other Trade Facilitation	90,464
		Environmental Trade & Standards	60,309
		Tourism Sector Development	361,856
		Activity Total	603,094
Policy Analysis, Research, and Technical Support (PARTS) for Agribusiness	This program promotes the development and growth of the agribusiness sector as well as inter- and intra-regional trade within the Sub-Saharan African countries. Activities focus on facilitating trade linkages and strengthening networks between U.S. and Sub-Saharan African agribusinesses and on the use of information technology as a marketing tool. Funded by USAID and implemented by USDA/FAS.	Trade-Related Agriculture	8,696
Policy Analysis, Research, and Technical Support (PARTS) for Democracy & Governance	This program supports agriculture, trade, and entrepreneurial development through the development of the enabling environment and of local, community-level associations. Through the decentralization of policies and practices and the local democratization process, the program enhances the growth of a market economy and trade relationships. Funded by USAID and implemented by USDA/FAS.	Other Trade Facilitation	23,913
Policy Approaches to SPS International Standards & Trade Policy Implications	This program provides comprehensive training on trade policy implications of the international standard-setting bodies and WTO-consistent approaches to the implementation of SPS regulations. Africa based regional workshops for the SADC, COMESA, and WAEMU organizations involve policy officials, technical specialists, and private sector representatives from each country. Funded by USAID and implemented by USDA/FAS.	Agreement on SPS	18,244

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Strengthening Labor Relations in East Africa (SLAREA)	This project aims to promote the effective administration of labor law, conflict resolution, industrial relations, and collective bargaining in Kenya, Tanzania and Uganda. Activities include: Developing a handbook for employers or potential investors regarding national labor legislation. Conducting train the trainers seminars for labor officers and labor inspectors on the provisions of the national legislation, international labor standards, the methodology of inspection, and training in social dialogue, negotiation techniques, mediation and conciliation and public sector bargaining. Conducting train the trainers courses for trade union and employer representatives on basic economics of enterprise, international labor standards, negotiation techniques and collective bargaining. Funded and implemented by International Labor Affairs Bureau.	Human Resources & Labor Standards	496,666
Tanzania Child Laborers Program	This project will complement the Timebound Program to eliminate the worst forms of child labor in Tanzania. The Tanzania Child Laborers Program will establish and staff community-learning centers in 11 target districts in Tanzania that have the highest incidence of child labor. These centers will use Interactive Radio Instruction (IRI) modules designed for children in their first 4 years of schooling. Students will listen to the IRI modules with a trained mentor, receiving instruction in Swahili, mathematics, English, science, social studies, and essential life skills. This nonformal education service will cover the equivalent of a full year of instruction for each grade, and instruction will be provided free for children participating in the program. The program will also include district-specific public awareness campaigns about child labor and the formation of child labor eradication. Funded and implemented by International Labor Affairs Bureau.	Human Resources & Labor Standards	4,000,000
Tanzania Labor Exchange Center Project	The project aims to establish a Labor Exchange Office that provides quality employment services to employers and job seekers and to strengthen the capacity of the Ministry of Labor and LEC staff and ensure the sustainability of the Labor Exchange Center. Activities include: A workshop/study tour to Poland to learn about the principles and operation of local labor exchange centers. Training in the principles and operations of labor exchange, local office management, employer relations, placement/ employment counseling, and labor market information, budgeting and policy planning. Refurbishing, equipping, and operationalizing the former Labor Exchange Center in Dar Es Salaam, Tanzania. Funded and implemented by International Labor Affairs Bureau.	Human Resources & Labor Standards	850,000
Tarangire National Park Project	This activity is funded under a Cooperative Agreement with the World Wildlife Foundation, and supports biodiversity and ecosystem monitoring efforts in Tarangire National Park and in the greater Tarangire/Lake Manyara ecosystem. Areas of focus include wildlife migratory patterns; behavioral ecology of elephants; stakeholder collaboration in the management of the aquatic resources; and, development and dissemination of vegetation and land use maps. Funded and implemented by USAID/Tanzania.	E-Commerce & IT	24,422
		Environmental Trade & Standards	73,267

Source: USG Trade Capacity Building

Development Information Services.

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		Tourism Sector Development	146,534
		Activity Total	244,224
TechnoServe - SHAMBA	In December 2001, a Cooperative Agreement was awarded to TechnoServe Tanzania. The activity - SHAMBA (Southern Highlands Agricultural Marketing and Business Acceleration) - will focus primarily on improved coffee production and yield for the export market. Coffee, a major cash crop in the regions of Iringa and Ruvuma, is of low quality and sold at farm-gate (low) prices. TechnoServe plans to strengthen 30 small-scale coffee businesses linked to 2,250 smallholder farmers. TechnoServe has proven experience within Tanzania. In 2001, TechnoServe-assisted farmers produced improved and differentiated coffee in Arusha (northern Tanzania) and earned the highest prices at the local coffee auction. TechnoServe has signed a Memorandum of Understanding with the Tanzania Coffee Board to develop a specialty coffee brand. Additionally, TechnoServe is linked with U.S. firms such as Starbucks and Peet's Coffee, which have indicated interest in purchasing future improved crops. Funded and implemented by USAID/Tanzania.	Trade-Related Agriculture	750,000
The Global Trade and Technology Network (GTN)	GTN is an international trade lead matching and technology transfer network that helps small and medium-sized enterprises build trade and business linkages, identify investment opportunities and access new technologies. GTN firms are connected by an Internet-based trade lead matching platform that facilitates trade through on-line matching of technology needs with firms that can provide the product or service requested. GTN builds the capacity of firms to engage in international trade by increasing SME access to commercial information and global markets through an all horizons trade initiative that promotes trade in any GTN country in any sector. GTN also facilitates bilateral trade and technology transfer with the United States. GTN's electronic commerce platform enables firms to establish international trade linkages such as joint ventures, direct sales and purchases, and agent or distributorships. Funded and implemented by USAID/EGAT/BD.	Export Promotion	62,500
		Business Services & Training	62,500
		Activity Total	125,000
Trade & Agricultural Policy Advisor for the SADC Region	A Trade and Agricultural Policy Advisor is stationed in Botswana at USAID's Regional Center for South Africa to assist in increasing regional capacity to: influence democratic performance and increase the integration of regional markets; increase regional cooperation in the management of shared natural resources; and expand commercial markets for agricultural technologies and commodities in the 14-member South African Development Community (SADC) region. Funded by USAID/RCSA and implemented by USDA/FAS.	Trade-Related Agriculture	11,429
FY02 Total USG Trade Capacity Building Assistance to TANZANIA			\$ 8,111,593