

*United States Government*  
*2003 Trade Capacity Building Assistance (\$US)*  
**ETHIOPIA**

Activity Title	Activity Description	TCB Category	FY 03 Total
<b>African Growth Opportunity Act (AGOA) Manufacturing Orientation Visit</b>	<p>The purpose of this orientation visit is to introduce Ethiopian textile, garment, and leather goods manufacturers to the business practices of the same industries in the United States in order to: (1) increase the capacity of the Ethiopians to trade with the United States under AGOA; and (2) introduce a new market for textile, garment, and leather products and services to U.S. manufacturers under AGOA. This project will then remove technical barriers to trade and encourage business support practices for exporting and importing companies. Funded and implemented by Trade and Development Agency. (Activity #200310046A)</p>	Export Promotion	<b>89,610</b>
<b>Agricultural Cooperatives in Ethiopia (ACE)</b>	<p>Under a cooperative agreement with International Cooperative Development/Volunteer Development Corps (ACDI/VOCA), USAID is working with 147,000 small-scale coffee farmers in Ethiopia to improve coffee quality, access higher value specialty markets, enhance productivity and increase profits. Through technical assistance to restructure and strengthen coffee cooperatives USAID hopes to: (1) enhance market linkages, (2) improve product quality, and (3) certify products to enable many of Ethiopia's coffee producers to regain their competitiveness and profitability in this vital economic sector. For example, gaining international certification for their organic coffee and joining the Fair Trade Labeling Organization will open the specialty coffee market to Ethiopian farmers, thus enabling them to get a higher price - \$1.26 per pound for Fair Trade (\$1.41 for certified organic coffee) that is three times the price paid by local coffee dealers and exporters. It will also allow them to directly export specialty coffee to the United States and other markets. Funded and implemented by USAID/Ethiopia.</p>	Trade-Related Agriculture	<b>350,000</b>
<b>Agricultural Statistics Improvement Activity (ASIA)</b>	<p>Under a PASA with USAID, the U.S. Department of Agriculture's National Agricultural Statistics Service (NASS) provides technical assistance to the Ethiopian Central Statistical Authority (CSA) in the implementation of the National Agricultural Census (NAC). This effort builds on the previous work with both the CSA and the Ministry of Agriculture in the improvement of capability involved in data collection and information processing. NASS provides technical assistance in the implementation of the NAC to include: (1) reviewing results of the pilot census and analyzing results, (2) determining sample size for primary and secondary sampling units, (3) constructing sample frames, (4) determining data collection procedures, and (5) developing and refining methodologies, assisting in the planning of the NAC and the analysis and dissemination of results. Funded by USAID/Ethiopia and implemented by Department of Agriculture.</p>	Trade-Related Agriculture	<b>150,000</b>

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<b>Livestock Marketing Information System (LMIS)</b>	In conjunction with the Ethiopian Livestock Marketing Authority (LMA), USAID is helping to develop a Livestock Marketing Information System (LMIS) to collect data on livestock prices in various national and regional livestock markets. The data will allow the LMA to disseminate real time information on livestock prices in the various markets to pastoralists, who rely on livestock sales for their livelihood. The goal of providing such information is to increase competitiveness in the livestock markets and increase pastoralists' income by allowing them to know which markets will provide them the best price for their livestock. Funded and implemented by USAID/Ethiopia.	Trade-Related Agriculture	<b>20,000</b>
<b>Pastoral Risk Management (PARIMA)</b>	Through Pastoral Risk Management (PARIMA), USAID is helping to link pastoralists with livestock export markets, particularly for animal hides. PARIMA is conducting workshops and exchange visits bringing pastoralists from the Borana Zone in southern Ethiopia to export abattoirs and tanneries in Mojo. The goal of these visits is to educate pastoralists about the standards for health and quality that are required in the export market. By knowing and understanding these standards, pastoralists will be better able to meet them and to improve the price that they get for their livestock. Funded and implemented by USAID/Ethiopia.	Trade-Related Agriculture	<b>170,000</b>
<b>Small-Holder Linkages Program (SHLP)</b>	In partnership with ACDI/VOCA (Agricultural Cooperative Development International and Volunteers in Overseas Cooperative Assistance), USAID is helping to strengthen the capacity of cooperative unions in the Oromia Region to deliver services that will link their members to higher value markets, including export markets. Technical assistance is aimed at helping cooperative unions to develop capacities to deliver services in the following: product assembly; production/post harvest technology; grading and quality control; market access; input finance; and cold storage and transport. As a result of capacity building in the areas listed above, sales at the micro-enterprise level are expected to increase by at least 20% per year. At the household level, member sales will increase from US \$1,250 in 2003 to US \$2,880 in 2005. Funded and implemented by USAID/Ethiopia.	Trade-Related Agriculture	<b>750,000</b>
<b>Treasury International Affairs Technical Assistance (TIATA) Program</b>	The Financial Institutions Team from the Treasury Department is providing resident and intermittent advisors to the Government of Ethiopia. Funded and implemented by Department of Treasury.	Financial Sector Dev. & Good Governance	<b>500,000</b>
<b>Total FY 03 USG Trade Capacity Building to Ethiopia</b>			<b>2,029,610</b>