

United States Government
2005 Trade Capacity Building Assistance (\$US)
MALAWI

Activity Title	Activity Description	TCB Category	FY 05 Total
Malawi Country Program to Eliminate the Worst Forms of Child Labor	This activity provides capacity to the Government of Malawi to adhere to internationally recognized labor standards, including freedom from child labor, which is a requirement for receipt of U.S. trade benefits. Funded and implemented by Department of Labor/ILAB.	Human Resources & Labor Standards	2,100,000
National Smallholder Farmers Association of Malawi (NASFAM)	The National Smallholder Farmers' Association of Malawi (NASFAM) is the service arm of 34 affiliated farmer business associations. Over the period of just 7 years, with support from USAID, NASFAM has grown from a start-up concept to a producer-organization, farmer-directed business system based on individual participation of more than 100,000 Malawian smallholder farmers. The value of agricultural products (Birdseye chillies, ground nuts, rice, paprika, soya, cotton and pulses) marketed by NASFAM farmers associations reached US\$2.6 million in FY 2004, continuing the phenomenal sales growth that has seen sales double every year for the past three years. NASFAM provides its smallholders with a variety of services including but not limited to: collective bargaining to input and service supply, linkages to local, regional and international markets, technical expertise in standards and grading, facilitating access to financial services, and a variety of social services. Funded and implemented by USAID/Malawi.	Business Services & Training	45,000
		Trade-Related Agriculture	405,000
		Activity Total	450,000
Support for Agriculturally-Linked Enterprises (SALES)	The primary goal is to increase rural employment, incomes, investment and trade in Malawi by spurring the growth of private sector "agriculturally-linked" enterprises. SALES stimulates employment generation in private sector enterprises that use agricultural products purchased from Malawian farmers by strengthening the competitiveness of selected agriculturally-linked clusters and firms in Malawi. SALES implements a wide range of innovative market-driven Business Development Services (BDS) to help Malawian enterprises respond to the various constraints and opportunities identified within a selected number of agriculturally-linked clusters/sectors with growth potential such as cotton-textiles-garments, coffee, macadamia, food processing and selected natural resource-based products and tree crops. SALES provides assistance to Malawian enterprises in facilitating access to international markets, identifying financing, meeting export market production standards, raising management efficiency, increasing the exposure and knowledge of local enterprises exporting to regional and world markets, and assisting enterprises to meet the quality, quantity and timely delivery requirements of these markets.	Export Promotion	60,000
		Business Services & Training	240,000
		Trade-Related Agriculture	300,000
		Activity Total	600,000
Treasury International Affairs Technical Assistance-Tax Program	The Tax Team from the Treasury Department is providing advisors to help the Government of Malawi to improve its tax administration capacity, leading to more prudent fiscal policies, a more favorable business climate, and the enabling environment for international trade. Funded and implemented by Department of Treasury/IATA.	Financial Sector Dev. & Good Governance	50,258
Total FY 05 USG Trade Capacity Building Assistance to Malawi			3,200,258