

United States Government
2006 Trade Capacity Building Assistance (\$US)
ETHIOPIA

			FY06 Total
Activity Title	Activity Description	TCB Category	
Agribusiness and Trade Expansion	The program, awarded in April 2006, will support business and market development for high growth potential sectors (i.e., coffee, fruits/vegetables, oilseeds, hides/skins, and leather products). It will support the development of an Ethiopian commodity exchange and warehouse receipts system. It will enhance the capacity of farmers (small-holder and commercial), agroprocessors, industry associations and cooperatives in the areas of production, processing, post-harvest handling, and marketing. It will facilitate access by enterprises to operational and investment credit from USAID Development Credit Authority (DCA) loan guarantees and other sources. It will also identify and promote policy changes where needed to enhance business and trade competitiveness. Funded and implemented by USAID/Ethiopia.	Trade-Related Agriculture	800,000
		Business Services & Training	1,600,000
		Export Promotion	1,600,000
		Activity Total	4,000,000
Agricultural Cooperatives in Ethiopia	The program aims to contribute to increasing incomes for rural households in Ethiopia by enhancing the capacity of agricultural cooperatives. The six-year program has led to many accomplishments since its inception. It has supported several commodity chains (coffee, cereals, oilseeds, sugarcane, dairy), developed a two-tiered cooperative structure, enhanced organizational business skills of cooperative members, managers, and board members, linked cooperatives to private businesses, credit providers, and markets, and supported value-added processing. The program also assisted in improving coffee quality, linked coffee producers to higher price specialty markets, supported coffee certification (organic and fair trade), and sponsored international cooperative coffee competitions and internet auctions. As a result of the program, smallholder farmers were able to access inputs at lower prices, sell their products at higher prices, and provide other services to members. Funded and implemented by USAID/Ethiopia.	Trade-Related Agriculture	180,000
		Business Services & Training	210,000
		Export Promotion	210,000
		Activity Total	600,000
Consultation on Camel Disease Outbreak - Ethiopia	Consultation on an outbreak of camel disease in Ethiopia. Funded and implemented by Department of Agriculture.	Trade-Related Agriculture	13,085
		Activity Total	13,085

*Source: USG Trade Capacity Building Database, USAID Data Services,
<http://qesdb.usaid.gov/tcb/index.html>.*

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Doha Project for World Trade Organization Accession Assistance	These funds will be used to provide technical assistance to the Ethiopian Ministry of Trade and Industry in their pursuit of joining the World Trade Organization. Funded by USAID/Ethiopia and implemented by USAID/EGAT/EG.	WTO Accession	600,000
		Activity Total	600,000
Ethiopia - African Growth Opportunity Act	USAID/Ethiopia is helping Ethiopian businesses link to and benefit from U.S. market opportunities under the African Growth and Opportunity Act (AGOA) by providing business development services to companies and by providing information and capacity building support to businesses, industry associations, women-focused business groups, and chambers of commerce. These efforts have helped Ethiopia become eligible for the Category 9 provision under AGOA. Many other accomplishments have been achieved: women-owned firms have -- for the first time -- exported 100 Ethiopian hand-made woven products to the U.S., AGOA-eligible apparel export to the U.S. increased by 300 percent from 2002 to 2005, expatriate commodity specialists provided company-specific technical assistance to 32 enterprises, an office was opened within the Ethiopian Chamber of Commerce to provide export trade support and AGOA information dissemination, and over 250 small and medium sized enterprises were trained on AGOA.. Funded and implemented by USAID/Ethiopia.	Business Services & Training	150,000
		Export Promotion	350,000
		Activity Total	500,000

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Growing Ethiopian Markets	Description: The program provides technical assistance, capacity building, and related support to businesses, cooperatives, industry/trade associations, chambers of commerce, and advocacy groups for women to improve productivity and product quality, provide access to new markets, and enhance business and trade competitiveness. The program has already realized several accomplishments. For example, industry associations, chambers of commerce, and women-focused business groups have all been strengthened as a result of the activity. Participants have also been introduced to improved production technologies, such as water efficient coffee pulping equipment and better hides and skins processing technologies. Several coffee producers are receiving assistance on certification of organic forest coffee, as well as trademark registration assistance. The program has also supported several trade missions to export markets, such as Botswana, China, Japan, Korea, the Middle East, and the U.S. Funded and implemented by USAID/Ethiopia.	Trade-Related Agriculture	210,000
		Business Services & Training	210,000
		Export Promotion	280,000
		Activity Total	700,000
Improved Policy Environment for Trade in Ethiopia: Tax Policy	The project in Ethiopia assists the Minister Of Revenue and Federal Inland Revenue Authority (FIRA) in implementing the new tax laws introduced in January 2003. Under those laws FIRA was to develop a tax administration along functional lines. The areas of technical assistance cover audit, internal audit, enforced collection, taxpayer service and education, media relations, revenue estimation, and training. Funded and implemented by Department of Treasury/OTA.	Gov/Transparency & Inter-Agency Coord.	500,000
		Activity Total	500,000

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Pastoralist Livelihoods Initiative	This program supports livestock market development in pastoralist areas in three regions of Ethiopia. Achievements continue to be realized: (1) improvements are being made in the design and contracting for infrastructure improvements at 12 market facility sites, (2) assessments were conducted for livestock value chains, (3) market linkages are being facilitated between pastoralists and livestock traders and abattoirs, (4) credit is provided for emergency commercial livestock marketing in pastoralist areas impacted by drought, (5) livestock fattening operations are being promoted to increase marketability and value of livestock from pastoralist areas, (6) a biweekly livestock market information bulletin was created, (7) cross border trade of live animals is being facilitated, and (8) an agreement was reached by Government of Ethiopia to establish a fund for emergency livestock offtake. Funded and implemented by USAID/Ethiopia.	Other Trade Facilitation	1,800,000
		Business Services & Training	600,000
		Export Promotion	600,000
		Activity Total	3,000,000
Pre-Clearance Facility Certification - Ethiopia	Pre-clearance program and off-shore facility certification program. As part of the pre-clearance program, the U.S. Department of Agriculture conducts offshore agricultural commodity pre-clearance inspections, treatments and/or other mitigation measures in foreign countries to support trade facilitation and pest exclusion. The program expedites the movement of commodities and provides additional protection to U.S. Agriculture. Funded and implemented by Department of Agriculture.	Agreement on SPS	6,628
		Activity Total	6,628
Sanitary Phytosanitary Standards and Livestock and Meat Marketing	The program is developing an internationally credible program for certifying that Ethiopian meat and livestock exports carry no risk of transboundary diseases. It is helping to increase production of export quality meat and supports market analysis and market development. Accomplishments have been realized since the inception of the program: trade missions were conducted to several Middle East countries to develop new market links and develop protocols on sanitary/phytosanitary standards (SPS) requirements, assessments were completed on abattoir processing operations and feedlot management, and SPS-related capacity building was further enhanced in Ethiopia. Funded and implemented by USAID/Ethiopia.	Other Trade Facilitation	1,000,000
		Business Services & Training	300,000
		Export Promotion	700,000
		Activity Total	2,000,000

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SUMMARY PAGE	FY06 Total
Activity Title	
Agribusiness and Trade Expansion	4,000,000
Agricultural Cooperatives in Ethiopia	600,000
Consultation on Camel Disease Outbreak - Ethiopia	13,085
Doha Project for World Trade Organization Accession Assistance	600,000
Ethiopia - African Growth Opportunity Act	500,000
Growing Ethiopian Markets	700,000
Improved Policy Environment for Trade in Ethiopia: Tax Policy	500,000
Pastoralist Livelihoods Initiative	3,000,000
Pre-Clearance Facility Certification - Ethiopia	6,628
Sanitary Phytosanitary Standards and Livestock and Meat Marketing	2,000,000
Total FY06 TCB Funding	11,919,713

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