

United States Government
2006 Trade Capacity Building Assistance (\$US)
MALAWI

			FY06 Total
Activity Title	Activity Description	TCB Category	
National Smallholder Farmers Association of Malawi (NASFAM)	The National Smallholder Farmers Association of Malawi (NASFAM) Consolidation and Sustainability Program works to increase rural incomes by increasing the number of rural poor households participating in self-organized, self-sustaining, democratic farmer associations producing and marketing high-value crops for local, regional and international markets. Several major accomplishments include (1) increasing overall association membership to 108,224 households and expanding associations into Ntchisi and Nkhotakota, (2) with collaboration from other partners, penetrating European markets with groundnuts, (3) successfully branding kilombero rice and Farma nuts, (4) increasing own-generated income and introducing new operations systems, including membership fees to promote self-sustaining associations, and (5) working with other stakeholders towards the establishment of the first Agriculture Commodity Exchange of Malawi. Funded and implemented by USAID/Malawi.	Trade-Related Agriculture	315,000
		Business Services & Training	35,000
		Activity Total	350,000
Support for Agriculturally-Linked Enterprises (SALES)	The primary goal of the Support for Agriculturally-Linked Enterprises (SALES) activity is to increase rural employment, incomes, investment, and trade in Malawi by spurring the growth and competitiveness of private sector agricultural enterprises and clusters. The project is expected to result in increased market access and increased ability for firms to find and engage in new markets. The project will achieve these results by expanding sales and trading partnerships, assisting agribusinesses in identifying and exploiting market niches, facilitating technology transfer, and assisting lobbying efforts of agribusiness to address government constraints that inhibit domestic sales and exports. As of March 2006, nearly 21,000 farmers received SALES training or technical assistance, 1,272 new jobs were created in the sectors targeted, and the annual volume of exports and value of exports increased 24 and 15 percent, respectively, for those enterprises assisted by SALES. Funded and implemented by USAID/Malawi.	Trade-Related Agriculture	200,000
		Business Services & Training	160,000
		Export Promotion	40,000
		Activity Total	400,000

*Source: USG Trade Capacity Building Database, USAID Data Services,
<http://qesdb.usaid.gov/tcb/index.html>.*

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SUMMARY PAGE	FY06 Total
Activity Title	
National Smallholder Farmers Association of Malawi (NASFAM)	350,000
Support for Agriculturally-Linked Enterprises (SALES)	400,000
Total FY06 TCB Funding	750,000

*Source: USG Trade Capacity Building Database, USAID Data Services,
<http://qesdb.usaid.gov/tcb/index.html>.*