

Table 1. Macedonia Trade Capacity Assistance for 2006 and 2007

Activity Title	Activity Description	TCB Category	FY06 Total	FY07 Total
Advanced Investigation for Nonproliferation in Macedonia	Promotes border security and customs operations by supporting the ability of Macedonia to conduct advanced investigation of nonproliferation incidents. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems. The EXBS program takes a regional and multilateral approach, promoting harmonization of national export control systems with international standards and facilitating information-sharing agreements among nations. The program also organizes a number of regional fora to bring national policymakers and technical experts together to share information and best practices.	Customs Operation and Administration	80,001	
		Activity Total TCB for Macedonia	80,001	
Agribusiness Program in Macedonia	The goal of the project is to enable agricultural producers and processors to compete regionally and globally through expanded, environmentally sustainable production and sales of value-added agricultural products. Specific activities include: helping agribusinesses to identify and enter new export food markets, increase their capacity to understand and meet market demand, enhance market linkages and improve business management and operations throughout agribusiness integrated supply chain.	Trade-Related Agriculture		240,001
		Other Services Development		120,001
		Financial Sector Development and Good Governance		180,001
		Export Promotion		480,001
		Business Services and Training		180,001
		Activity Total TCB for Macedonia		1,200,001
Business Environment Activity in Macedonia	Based on the conclusions from an Enabling Environment Assessment, the Business Environment Activity is designed for five priority activities: technical assistance supporting public-private dialogue and facilitating trade in goods and services, legal and regulatory framework improvements, public capital investment and decentralization, restructuring of the labor market, and capacity building and cross-cutting interventions.	WTO Trade Policy Review Mechanism (TPRM)	116,348	
		Regional Trade Agreements (RTA)	116,348	145,551
		Other Trade Facilitation	465,389	582,201
		Other Services Development	116,348	145,551
		Human Resources and Labor Standards	232,695	291,101
		Governance/Transparency and Inter-Agency Coordination	232,695	291,101
		Export Promotion	232,695	291,101
		Customs Operation and Administration	232,695	291,101
		Competition Policy and Foreign Investment	232,695	291,101
		Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS)	116,348	145,551

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Business Environment Activity in Macedonia	Based on the conclusions from an Enabling Environment Assessment, the Business Environment Activity is designed for five priority activities: technical assistance supporting public-private dialogue and facilitating trade in goods and services, legal and regulatory framework improvements, public capital investment and decentralization, restructuring of the labor market, and capacity building and cross-cutting interventions.	Agreement on Trade Related Aspects of Investment Measures (TRIMS)		145,551
		Agreement on Gov't Procurement	232,695	291,101
		Activity Total TCB for Macedonia	2,326,943	2,911,001
Commodity Identification Training Instructor Training	Promotes border security and customs operations by supporting the ability to carry out a commodity identification program. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems.	Customs Operation and Administration	80,001	
		Activity Total TCB for Macedonia	80,001	
Competitiveness Project in Macedonia	The overall goal of the USAID Competitiveness Project is to improve the competitiveness of Macedonia and to increase value-added exports to achieve sustainable economic growth through stimulating foreign and domestic investment in technology, innovation, human capacity and strategic partnerships. The project is targeting several industry sectors and facilitates cross-cutting interventions to support business growth, job creation and increase in value added exports.	Physical Infrastructure Development		120,601
		Other Trade Facilitation		60,301
		Human Resources and Labor Standards		241,201
		Financial Sector Development and Good Governance		120,601
		Export Promotion		301,501
		E-commerce Development and Information Technologies		120,601
		Business Services and Training		241,201
		Activity Total TCB for Macedonia		1,206,001
Comprehensive Communications Assessment in Macedonia	Promotes border security and customs operations by supporting a comprehensive communications assessment in Macedonia. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems. The EXBS program takes a regional and multilateral approach, promoting harmonization of national export control systems with international standards and facilitating information-sharing agreements among nations. The program also organizes a number of regional fora to bring national policymakers and technical experts together to share information and best practices.	Customs Operation and Administration	10,001	
		Activity Total TCB for Macedonia	10,001	

(Continued)

Table 1. Macedonia Trade Capacity Assistance for 2006 and 2007

Activity Title	Activity Description	TCB Category	FY06 Total	FY07 Total
Customs Modernization	Promotes customs modernization by supporting the ability to enforce export controls. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems. The EXBS program takes a regional and multilateral approach, promoting harmonization of national export control systems with international standards and facilitating information-sharing agreements among nations. The program also organizes a number of regional fora to bring national policymakers and technical experts together to share information and best practices.	Customs Operation and Administration	21,001	
		Activity Total TCB for Macedonia	21,001	
Development Credit Authority for SMEs	The MSME Development Credit Authority (DCA) facility is designed to provide companies access to working and investment capital in order to expand operations or market opportunities. The DCA facility is a loan portfolio guarantee program where USAID provides a 50% guarantee of the guaranteed ceiling thus sharing the risk with the two partner financial institutions. The \$9 million facility is designed for 7 years, to include a disbursement period of 2 years and loan tenure of maximum of 5 years.	Financial Sector Development and Good Governance		500,001
		Activity Total TCB for Macedonia		500,001
E-Gov Support in Macedonia	Goal is to ensure that e-Government efforts increase the efficiency and transparency of public sector management and open new channels for doing business in an open and secure manner. This helps in eliminating opportunities for corruption, easing the way of doing business and making Macedonia more attractive to the investment community. The project developed applications for e-procurement, distribution of international transport licenses and trade-facilitation single window.	Other Trade Facilitation		48,751
		Customs Operation and Administration		195,001
		Agreement on Gov't Procurement		81,251
		Activity Total TCB for Macedonia		325,001
Emergency Management	An Emergency Management Orientation Visit to the United States for a Macedonian delegation of nine (9) high-level decision makers from various ministries within the Government of Macedonia, plus one (1) Commercial Specialist from the U.S. Embassy in Skopje. The purpose of the OV is to expose the 9-member team to state-of-the-art telecommunications, radio, IT systems and other emergency technologies that could be utilized to establish the call center/network.	Physical Infrastructure Development		214,771
		Activity Total TCB for Macedonia		214,771
Enforcement Equipment Training	Promotes border security and customs operations by providing training in enforcement equipment. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems.	Customs Operation and Administration	25,001	
		Activity Total TCB for Macedonia	25,001	

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Activity Title	Activity Description	TCB Category	FY06 Total	FY07 Total
Government - Industry Relations Forum	Promotes border security and customs operations by hosting a government-industry relations forums. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems. The EXBS program takes a regional and multilateral approach, promoting harmonization of national export control systems with international standards and facilitating information-sharing agreements among nations. The program also organizes a number of regional fora to bring national policymakers and technical experts together to share information and best practices.	Customs Operation and Administration	115,001	
		Activity Total TCB for Macedonia	115,001	
Industry Outreach Informational Website	Promotes border security and customs operations by providing an industry outreach informational websites. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems. The EXBS program takes a regional and multilateral approach, promoting harmonization of national export control systems with international standards and facilitating information-sharing agreements among nations. The program also organizes a number of regional fora to bring national policymakers and technical experts together to share information and best practices.	Customs Operation and Administration	50,001	
		Activity Total TCB for Macedonia	50,001	
Inspection and Detection Equipment	This activity promotes border security and customs operations by supporting the ability to administer an international border interdiction program. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. government to help other countries improve their export control systems.	Customs Operation and Administration	120,001	885,781
		Activity Total TCB for Macedonia	120,001	885,781
Interdiction Training for Macedonia	Promotes border security and customs operations by providing interdiction training to Macedonia. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems. The EXBS program takes a regional and multilateral approach, promoting harmonization of national export control systems with international standards and facilitating information-sharing agreements among nations. The program also organizes a number of regional fora to bring national policymakers and technical experts together to share information and best practices.	Customs Operation and Administration	60,001	
		Activity Total TCB for Macedonia	60,001	
Macedonian Competitiveness II Activity	The overall goal of the USAID Competitiveness II Activity is to improve the competitiveness of Macedonia and to increase value-added exports to achieve sustainable economic growth through stimulating investment in technology, innovation, human capacity and strategic partnerships. The project will have several inter-related components and cross-cutting themes. The emphasis throughout the project will be to use innovative and out-of-the-box approaches to achieve significant results. The project should ensure that the achieved results have a catalytic effect on the overall economy.	Trade-Related Agriculture	185,001	
		Other Trade Facilitation	370,001	
		Other Services Development	370,001	
		Human Resources and Labor Standards	370,001	
		Financial Sector Development and Good Governance	370,001	
		Export Promotion	740,001	
		Competition Policy and Foreign Investment	370,001	

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Activity Title	Activity Description	TCB Category	FY06 Total	FY07 Total
Macedonian Competitiveness II Activity	The overall goal of the USAID Competitiveness II Activity is to improve the competitiveness of Macedonia and to increase value-added exports to achieve sustainable economic growth through stimulating investment in technology, innovation, human capacity and strategic partnerships. The project will have several inter-related components and cross-cutting themes. The emphasis throughout the project will be to use innovative and out-of-the-box approaches to achieve significant results. The project should ensure that the achieved results have a catalytic effect on the overall economy.	Business Services and Training	925,001	
		Activity Total TCB for Macedonia	3,700,001	
Outfit of Radiation Safety Directorate - Macedonia	Promotes border security and customs operations by supporting the ability of Macedonia to enforce export controls and maintain radiation safety. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems. The EXBS program takes a regional and multilateral approach, promoting harmonization of national export control systems with international standards and facilitating information-sharing agreements among nations. The program also organizes a number of regional fora to bring national policymakers and technical experts together to share information and best practices.	Customs Operation and Administration	94,001	
		Activity Total TCB for Macedonia	94,001	
Seal of Quality and Agribusiness Assistance Program	The Macedonia Seal of Quality (SOQ) and Agribusiness Assistance Program assists domestic food industries to support the development of branded products that can be sold for premium prices and compete with imports in the increasingly competitive Macedonian marketplace. Activities that will contribute to building the capacity of the program for sustainability and ensuring its further expansion include: (1) conducting a strategic assessment of the SOQ program and planning for the future handover to the Macedonian food industry, (2) raising products to higher levels of quality, thereby increasing sales and enhancing their brands, (3) expanding the scope of the SOQ Program to include the fruit and vegetable industries, and possibly other sectors as well.	Trade-Related Agriculture	284,401	
		Other Services Development	142,201	
		Export Promotion	284,401	
		Business Services and Training	711,001	
		Activity Total TCB for Macedonia	1,422,001	
Strategic Trade Criminal Penalties Prosecution Project	Promotes border security and customs operations by organizing a workshop to support the ability to implement effective laws and regulations for export controls. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems.	Customs Operation and Administration		100,001
		Activity Total TCB for Macedonia		100,001
Targeting and Risk Management Training	Promotes border security and customs operations by providing training on targeting and risk management. This activity is part of the Export Control and Related Border Security Assistance (EXBS) program, the premier initiative by the U.S. Government to help other countries improve their export control systems.	Customs Operation and Administration	45,001	50,001
		Activity Total TCB for Macedonia	45,001	50,001
e-BIZ Activity	The e-Biz Project is helping small and medium enterprises (SMEs) use information and communication technology (ICT) to strengthen their businesses. It partners with Macedonian entrepreneurs to offer ICT solutions that significantly improve SME competitiveness. To date, seven e-Biz Centers have been created offering many services. Computer-added design (CAD) and computer-aided manufacturing equipment (CAM) based services available include CAD for the apparel industry for pattern design, digitizing, grading and pattern making, and CAM services for apparel manufacturing companies. The footwear industry benefits from services including CAD for pattern design and pattern making, digitizing and grading, and CAM services for automated			

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Activity Title	Activity Description	TCB Category	FY06 Total	FY07 Total
e-BIZ Activity	cutting. Machine tool companies are provided with services for tool design, production design, programming, 3-dimensional modeling, training services and technical support. Many other industries benefit from similar services.	Tourism Sector Development	214,893	
e-BIZ Activity	The e-Biz Project is helping small and medium enterprises (SMEs) use information and communication technology (ICT) to strengthen their businesses. It partners with Macedonian entrepreneurs to offer ICT solutions that significantly improve SME competitiveness. To date, seven e-Biz Centers have been created offering many services. Computer-added design (CAD) and computer-aided manufacturing equipment (CAM) based services available include CAD for the apparel industry for pattern design, digitizing, grading and pattern making, and CAM services for apparel manufacturing companies. The footwear industry benefits from services including CAD for pattern design and pattern making, digitizing and grading, and CAM services for automated cutting. Machine tool companies are provided with services for tool design, production design, programming, 3-dimensional modeling, training services and technical support. Many other industries benefit from similar services.	Other Trade Facilitation		
		Export Promotion	429,784	
		E-commerce Development and Information Technologies	859,567	
		Business Services and Training	429,784	
		Activity Total TCB for Macedonia	2,148,916	

Table 2. Multi Country Activities with Presence in Macedonia

Activity Title	Country	Activity Total for 2006	Percent of 2006 Total	Activity Total for 2007	Percent of 2007 Total
Advanced Investigation for Nonproliferation in Macedonia		80,000			
	Macedonia	80,000	100.0%		
Agribusiness Program in Macedonia				1,200,000	
	Macedonia			1,200,000	100.0%
Business Environment Activity in Macedonia		2,326,942		2,911,000	
	Macedonia	2,326,942	100.0%	2,911,000	100.0%
Commodity Identification Training Instructor Training		760,000		81,000	
	Armenia	80,000	10.5%		
	Central and Eastern Europe ns			21,000	25.9%
	Indonesia			60,000	74.1%
	Macedonia	80,000	10.5%		
	Serbia and Montenegro (FRY)	80,000	10.5%		
	Slovak Republic	100,000	13.2%		
	Turkmenistan	100,000	13.2%		
	Ukraine	250,000	32.9%		
	Vietnam	70,000	9.2%		
Competitiveness Project in Macedonia				1,206,000	
	Macedonia			1,206,000	100.0%
Comprehensive Communications Assessment in Macedonia		10,000			
	Macedonia	10,000	100.0%		
Customs Modernization		51,000			
	Macedonia	21,000	41.2%		
	Serbia and Montenegro (FRY)	30,000	58.8%		
Development Credit Authority for SMEs				500,000	
	Macedonia			500,000	100.0%
E-Gov Support in Macedonia				325,000	
	Macedonia			325,000	100.0%
Emergency Management				214,770	
	Macedonia			214,770	100.0%
Enforcement Equipment Training		927,000		74,000	
	Macedonia	25,000	2.7%		
	Mexico	278,000	30.0%		
	Philippines			74,000	100.0%
	Serbia and Montenegro (FRY)	624,000	67.3%		
Government - Industry Relations Forum		230,000			
	Albania	115,000	50.0%		
	Macedonia	115,000	50.0%		
Industry Outreach Informational Website		100,000			
	Albania	50,000	50.0%		

Table 2. Multi Country Activities with Presence in Macedonia

Activity Title	Country	Activity Total for 2006	Percent of 2006 Total	Activity Total for 2007	Percent of 2007 Total
	Macedonia	50,000	50.0%		
Inspection and Detection Equipment		7,705,320		8,277,043	
	Afghanistan	400,000	5.2%	684,674	8.3%
	Albania	20,000	0.3%	437,500	5.3%
	Algeria			16,385	0.2%
	Argentina	250,000	3.2%		
	Armenia	155,000	2.0%	429,246	5.2%
	Azerbaijan	560,000	7.3%	505,000	6.1%
	Bosnia and Herzegovina	374,000	4.9%	273,000	3.3%
	Central and Eastern Europe ns	217,000	2.8%		
	Chile	220,000	2.9%		
	Croatia	60,000	0.8%	182,000	2.2%
	Cyprus			260,000	3.1%
	Former Soviet Republics ns	50,000	0.6%		
	Georgia			559,483	6.8%
	India			121,880	1.5%
	Jordan	1,115,000	14.5%	276,000	3.3%
	Kazakhstan	650,000	8.4%	413,000	5.0%
	Kosovo			192,259	2.3%
	Kyrgyzstan			228,320	2.8%
	Lithuania	538,000	7.0%		
	Macedonia	120,000	1.6%	885,780	10.7%
	Mexico			598,093	7.2%
	Moldova	320	0.0%		
	Montenegro			185,300	2.2%
	Oman	220,000	2.9%	41,470	0.5%
	Pakistan			40,179	0.5%
	Philippines	150,000	1.9%	224,703	2.7%
	Serbia			206,681	2.5%
	Serbia and Montenegro (FRY)	60,000	0.8%		
	Slovak Republic	6,000	0.1%	62,000	0.7%
	Sri Lanka			78,489	0.9%
	Tajikistan	220,000	2.9%	149,900	1.8%
	Thailand	100,000	1.3%	28,643	0.3%
	Turkey	350,000	4.5%	7,458	0.1%
	Turkmenistan	200,000	2.6%	1,500	0.0%
	Ukraine	1,300,000	16.9%	790,000	9.5%
	Vietnam	170,000	2.2%	278,100	3.4%
	Yemen	200,000	2.6%	120,000	1.4%

Table 2. Multi Country Activities with Presence in Macedonia

Activity Title	Country	Activity Total for 2006	Percent of 2006 Total	Activity Total for 2007	Percent of 2007 Total
Interdiction Training for Macedonia		60,000			
	Macedonia	60,000	100.0%		
Macedonian Competitiveness II Activity		3,700,000			
	Macedonia	3,700,000	100.0%		
Outfit of Radiation Safety Directorate - Macedonia		94,000			
	Macedonia	94,000	100.0%		
Seal of Quality and Agribusiness Assistance Program		1,422,000			
	Macedonia	1,422,000	100.0%		
Strategic Trade Criminal Penalties Prosecution Project				703,000	
	Albania			100,000	14.2%
	Bosnia and Herzegovina			100,000	14.2%
	Croatia			101,000	14.4%
	Macedonia			100,000	14.2%
	Montenegro			100,000	14.2%
	Serbia			101,000	14.4%
	Turkey			101,000	14.4%
Targeting and Risk Management Training		290,000		645,000	
	Albania			50,000	7.8%
	Argentina	50,000	17.2%		
	Asia ns	150,000	51.7%		
	Bosnia and Herzegovina			50,000	7.8%
	Georgia			120,000	18.6%
	Kazakhstan			60,000	9.3%
	Macedonia	45,000	15.5%	50,000	7.8%
	Mexico	45,000	15.5%		
	Morocco			80,000	12.4%
	Oman			95,000	14.7%
	Serbia			120,000	18.6%
	Turkmenistan			20,000	3.1%
e-BIZ Activity		2,148,915			
	Macedonia	2,148,915	100.0%		

Table 3. Totals for Activities with Presence in Macedonia by Funder

Activity Title	Agency	Worldwide Funding Total for 2006	Percent of 2006 Total	Worldwide Funding Total for 2007	Percent of 2007 Total
Advanced Investigation for Nonproliferation in Macedonia		80,000			
	Department of State	80,000	100.0%		
Agribusiness Program in Macedonia				1,200,000	
	US Agency for International Development			1,200,000	100.0%
Business Environment Activity in Macedonia		2,326,942		2,911,000	
	US Agency for International Development	2,326,942	100.0%	2,911,000	100.0%
Commodity Identification Training Instructor Training		760,000		81,000	
	Department of State	760,000	100.0%	81,000	100.0%
Competitiveness Project in Macedonia				1,206,000	
	US Agency for International Development			1,206,000	100.0%
Comprehensive Communications Assessment in Macedonia		10,000			
	Department of State	10,000	100.0%		
Customs Modernization		51,000			
	Department of State	51,000	100.0%		
Development Credit Authority for SMEs				500,000	
	US Agency for International Development			500,000	100.0%
E-Gov Support in Macedonia				325,000	
	US Agency for International Development			325,000	100.0%
Emergency Management				214,770	
	Trade and Development Agency			214,770	100.0%
Enforcement Equipment Training		927,000		74,000	
	Department of State	927,000	100.0%	74,000	100.0%
Government - Industry Relations Forum		230,000			
	Department of State	230,000	100.0%		
Industry Outreach Informational Website		100,000			
	Department of State	100,000	100.0%		
Inspection and Detection Equipment		7,705,320		8,277,043	
	Department of State	7,705,320	100.0%	8,277,043	100.0%
Interdiction Training for Macedonia		60,000			
	Department of State	60,000	100.0%		
Macedonian Competitiveness II Activity		3,700,000			
	US Agency for International Development	3,700,000	100.0%		

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Activity Title	Agency	Worldwide Funding Total for 2006	Percent of 2006 Total	Worldwide Funding Total for 2007	Percent of 2007 Total
Outfit of Radiation Safety Directorate - Macedonia		94,000			
	Department of State	94,000	100.0%		
Seal of Quality and Agribusiness Assistance Program		1,422,000			
	US Agency for International Development	1,422,000	100.0%		
Strategic Trade Criminal Penalties Prosecution Project				703,000	
	Department of State			703,000	100.0%
Targeting and Risk Management Training		290,000		645,000	
	Department of State	290,000	100.0%	645,000	100.0%
e-BIZ Activity		2,148,915			
	US Agency for International Development	2,148,915	100.0%		