

Table 1. Guatemala Trade Capacity Assistance for 2007 and 2008

Activity Title	Activity Description	TCB Category	FY07 Total	FY08 Total
Benchmarking Verification - Central Americas	USG support for an ILO project which will create a series of benchmarks and indicators to assess progress in improving and enforcing labor laws. Progress to date includes: (1) Initial benchmarks and indicators. (2) Extensive consultations held with stakeholders. (3) The verification process has commenced and the first Baseline Benchmarking/Verification Report was published August of 2007. The follow-up Verification report was published in June of 2008 and will continue on a semiannual basis.	Human Resources and Labor Standards		465,001
		Activity Total TCB for Guatemala		465,001
CAFTA-DR CITES Support Program	The U.S. Department of the Interior (DOI), through its International Technical Assistance Program, is coordinating efforts of various agencies and NGO's to strengthen the implementation of the Convention on the International Trade in Endangered Species of Flora and Fauna (CITES) in CAFTA-DR countries. The focus of this effort is to establish effective implementing legislation, provide comprehensive CITES training, and improve CITES enforcement in the region.	Environmental Trade and Standards		330,001
		Activity Total TCB for Guatemala		330,001
Competitive Enterprises in Coffee - Guatemala	This activity supports the Government of Guatemala (GOG) strategy for rural development, by promoting economic development in rural areas through the modernization and competitiveness in the coffee sector. Also addresses TCB priorities identified in the National Action Plan for CAFTA-DR implementation. The project uses the value chain approach to improve competitiveness of rural small enterprises in the coffee sector. Beneficiaries include small coffee producers and producer groups.	Trade-Related Agriculture	262,501	197,751
		Tourism Sector Development	37,501	28,251
		Export Promotion	75,001	56,501
		Environmental Trade and Standards	75,001	56,501
		Business Services and Training	300,001	226,001
		Activity Total TCB for Guatemala	750,001	565,001
Customs Transit Control System	This grant will fund a technical assistance project on behalf of Guatemalas Superintendencia Administracion Tributaria to streamline and modernize the country's customs transit control process through the incorporation of additional information technology infrastructure.	Customs Operation and Administration	387,501	
		Activity Total TCB for Guatemala	387,501	
Cyber Crime Legislative Drafting Workshop	OPDAT and CCIPS, in partnership with the Organization of American States (OAS), the Foreign Ministry of Colombia, and the Council of Europe, conducted a Workshop on Cybercrime Legislation from September 3-5, 2008, in Bogotá, Colombia. The workshop aimed to support participating countries in strengthening their cyber crime legislation.. A total of 66 participants from 17 countries attended the workshop.	Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS)		5,001
		Activity Total TCB for Guatemala		5,001

(Continued)

Table 1. Guatemala Trade Capacity Assistance for 2007 and 2008

Activity Title	Activity Description	TCB Category	FY07 Total	FY08 Total
Environment - Policy, Forestry and Tourism Value Chains	This activity seeks to support rural SMEs in sustainable forestry and tourism to increase their income from conservation practices. Following the supply chain approach, technical assistance and training focus on the production of high-value timber/non-timber forest products, ecological services to the agriculture sector, carbon sequestration efforts and maintaining stable populations of endangered species.	Trade-Related Agriculture	362,501	222,501
		Regional Trade Agreements (RTA)	145,001	89,001
		Export Promotion	145,001	89,001
		Environmental Trade and Standards	362,501	222,501
		Business Services and Training	435,001	267,001
		Activity Total TCB for Guatemala	1,450,001	890,001
Environmental Capacity Building for CAFTA-DR	EPA works as an implementation partner with USAID on environmental capacity building within the CAFTA-DR region in accordance with the priorities outlined in the CAFTA-DR ECA. EPA works to: strengthen countries' environmental management systems, including strengthening institutional and legal frameworks; increase compliance and implementation of Multilateral Environmental Agreements; and help countries develop and enforce environmental laws, regulations, and policies. Guatemala Description for 2008: This is for work with the 6 non-U.S. partners in the CAFTA-DR Free Trade Agreement: Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, and Nicaragua. This program is implemented on a regional, not bilateral, basis.	Governance/Transparency and Inter-Agency Coordination		162,001
		Environmental Trade and Standards		162,001
		Activity Total TCB for Guatemala		324,001
Financial Deepening: Banking and Finance Development	Through the expansion of small and medium enterprise and consumer lending portfolios, this activity promotes financial deepening.	Financial Sector Development and Good Governance	175,501	
		Activity Total TCB for Guatemala	175,501	
Good Governance Program in Guatemala	Funding was provided by the Market Access and Compliance office in the International Trade Administration, Department of Commerce, to strengthen and diversify an existing good governance program to further build a law-based business environment in Guatemala.	Governance/Transparency and Inter-Agency Coordination		22,001
		Activity Total TCB for Guatemala		22,001
Guatemala City Program	The Department of Commerce's Patent and Trademark Office held a program April 23rd, 2007 in Guatemala City, which provided training on the examination of sound and scent marks to the Guatemalan Intellectual Property Office.	Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS)	761	
		Activity Total TCB for Guatemala	761	

(Continued)

Table 1. Guatemala Trade Capacity Assistance for 2007 and 2008

Activity Title	Activity Description	TCB Category	FY07 Total	FY08 Total
Guatemala Community Tourism Alliance	In support to the strategy of the Government of Guatemala for rural development and competitiveness, this activity supports niche tourism based on natural and cultural diversity of rural communities. It builds upon established alliances and creates a greater number of community-based, and small and medium tourism enterprises (SMEs) in rural destinations.	Tourism Sector Development	475,001	430,001
		Environmental Trade and Standards	190,001	172,001
		Business Services and Training	285,001	258,001
		Activity Total TCB for Guatemala	950,001	860,001
Guatemala Trade and Competitiveness Expert Services Assistance	This activity supports the Government of Guatemala strategy for social and economic development by promoting laws, policies, regulations, and institutional strengthening that are pro-trade and investment. This demand-driven assistance focuses on policies related to the implementation of DR-CAFTA, such as the improvement of the business climate and rural competitiveness, including rural development and key industry clusters.	Trade-Related Agriculture	583,501	404,281
		Tourism Sector Development	194,501	134,761
		Regional Trade Agreements (RTA)	486,251	336,901
		Human Resources and Labor Standards	97,251	67,381
		Environmental Trade and Standards	194,501	134,761
		Customs Operation and Administration	389,001	269,521
		Activity Total TCB for Guatemala	1,945,001	1,347,601
IP Workshop for Investigators and Prosecutors	The Department of Justice's Criminal Division supported an intellectual property (IP) workshop	Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS)	20,001	
		Activity Total TCB for Guatemala	20,001	
Inclusive Market alliance for Rural Entrepreneurs: Mercy Corps/WalMart	The innovative market alliance (IMA) helps to expand and diversify the rural economy through growth in agriculture among underserved populations. It will help small producers to diversify into market-oriented crops. Producer will access more profitable markets through better farm management, processing and post-harvest techniques. The IMA combines development NGOs and private enterprises with marketing contacts and expertise.	Trade-Related Agriculture	337,501	482,501
		Environmental Trade and Standards	135,001	193,001
		Business Services and Training	202,501	289,501
		Activity Total TCB for Guatemala	675,001	965,001

(Continued)

Table 1. Guatemala Trade Capacity Assistance for 2007 and 2008

Activity Title	Activity Description	TCB Category	FY07 Total	FY08 Total
Labor Law Compliance - Comply and Win III	Improve compliance with national labor laws by strengthening the enforcement capabilities of Ministries of Labor in Central America and the Dominican Republic (overall objective).	Human Resources and Labor Standards		772,878
		Activity Total TCB for Guatemala		772,878
Quality Assurance and Small Business Development - Guatemala	The purpose of the activity is to increase economic development in rural areas through the promotion of competitiveness in the horticulture sector, in support to the national rural development strategy. The activity supports the National Action Plan for implementing CAFTA-DR. The project helps small and medium size farms and non-farm enterprises in rural areas. Producers receive technical assistance to improve production and competitiveness to help increase their incomes.	Trade-Related Agriculture	500,001	390,001
		Export Promotion	250,001	195,001
		Environmental Trade and Standards	250,001	195,001
		Business Services and Training	250,001	195,001
		Activity Total TCB for Guatemala	1,250,001	975,001
Strengthen Competitiveness of Guatemala Business and Products	The activity helps the creation of supply chains alliances that link Guatemalan producers in the agribusiness sector directly or indirectly with national and international buyers. As result, new producers can be incorporated into the market economy and export process. This activity helps small farmers to face the challenges of DR-CAFTA and take opportunity of more trade openness.	Trade-Related Agriculture		109,801
		Regional Trade Agreements (RTA)	92,501	109,801
		Export Promotion	370,001	329,401
		Environmental Trade and Standards	92,501	109,801
		Business Services and Training	370,001	439,201
		Activity Total TCB for Guatemala	925,001	1,098,001
Support for Environmental Cooperation Agreement under DR-CAFTA Guatemala	Support for the Government of Guatemala (GOG) to fulfill its commitments of Chapter 17 of CAFTA-DR on the environment by assisting in: (1) Improving environmental regulations and procedures that give guidance to business, (2) Improvement of natural resource management within and outside protected areas by promoting sustainable community-based tourism, (3) Support conservation along with economic growth and trade, promoting sustainable agriculture and forest products.	Trade-Related Agriculture	32,501	127,551
		Tourism Sector Development		102,041
		Regional Trade Agreements (RTA)	205,001	1,045,911
		Customs Operation and Administration	12,501	
		Activity Total TCB for Guatemala	250,001	1,275,501

(Continued)

Table 1. Guatemala Trade Capacity Assistance for 2007 and 2008

Activity Title	Activity Description	TCB Category	FY07 Total	FY08 Total
Technical Assistance: Financial Enforcement - Guatemala	The Department of the Treasury's Office of Technical Assistance (OTA) has worked primarily with the Guatemalan Income Tax Bureau's Tax Investigation Unit to help strengthen laws applicable to tax free zones and to establish controls on the import and distribution of petroleum products. The project has also involved the establishment of a Criminal Investigation Unit within the Superintendencia de Administracion Tributaria (SAT) and development of a criminal tax enforcement program.	Governance/Transparency and Inter-Agency Coordination	87,746	1,698
		Activity Total TCB for Guatemala	87,746	1,698
Technical Assistance: Revenue Administration and Policy - Guatemala	This activity provides specialized assistance to the tax administration (SAT) in oil and gas import audits, which increased Petroleum Distribution Tax (IDP) collection by 11 percent from 2006 to 2007. The Department of the Treasury's Office of Technical Assistance is providing additional assistance in human resources, where recruitment and promotion process is being revamped, and internal controls are being reviewed to improve organizational transparency.	Governance/Transparency and Inter-Agency Coordination	157,124	193,958
		Activity Total TCB for Guatemala	157,124	193,958
Technical Consultations Good Agricultural Practices	The U.S. Food and Drug Administration and the Joint Institute for Food Safety and Applied Nutrition (JIFSAN) provided Good Agricultural Practices (GAPs) Training to industry in Peru.	Agreement on Sanitary and Phyto-Sanitary Measures (SPS)	13,401	
		Activity Total TCB for Guatemala	13,401	
Tierras II Land Conflict Resolution: Mercy Corps	This activity supports the strategy of the government of Guatemala for rural development and social cohesion. Secure and legal land use is a critically important resource in promoting rural development and allowing farmers to invest in new equipment, apply new technologies and be fully and equitably engaged participants in rural, national, and international economies.	Other Services Development		63,001
		Governance/Transparency and Inter-Agency Coordination		27,001
		Activity Total TCB for Guatemala		90,001
U.S. Global IP Academy Enforcement	U.S. Global Intellectual Property Academy Enforcement Program focused on recent trends in border enforcement of intellectual property rights and featured presentations on risk analysis and targeting methods, infringement trends, intelligence sharing, government/industry partnerships and outreach, technical solutions, goods in transit, and export. The event emphasized to intellectual property rights enforcement teams the importance of enforcing IPR.	Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS)	4,786	
		Activity Total TCB for Guatemala	4,786	

Table 2. Multi Country Activities with Presence in Guatemala

Activity Title	Country	Activity Total for 2007	Percent of 2007 Total	Activity Total for 2008	Percent of 2008 Total
Benchmarking Verification - Central America ns		3,000,000		2,790,000	
	Central America ns	3,000,000	100.0%		
	Costa Rica			465,000	16.7%
	Dominican Republic			465,000	16.7%
	El Salvador			465,000	16.7%
	Guatemala			465,000	16.7%
	Honduras			465,000	16.7%
	Nicaragua			465,000	16.7%
CAFTA-DR CITES Support Program				1,175,000	
	Costa Rica			150,000	12.8%
	Dominican Republic			160,000	13.6%
	El Salvador			220,000	18.7%
	Guatemala			330,000	28.1%
	Honduras			180,000	15.3%
	Nicaragua			135,000	11.5%
Competitive Enterprises in Coffee - Guatemala		750,000		565,000	
	Guatemala	750,000	100.0%	565,000	100.0%
Customs Transit Control System		387,500			
	Guatemala	387,500	100.0%		
Cyber Crime Legislative Drafting Workshop				100,000	
	Argentina			5,000	5.0%
	Bolivia			5,000	5.0%
	Brazil			5,000	5.0%
	Chile			5,000	5.0%
	Colombia			20,000	20.0%
	Costa Rica			5,000	5.0%
	Dominican Republic			5,000	5.0%
	Ecuador			5,000	5.0%
	El Salvador			5,000	5.0%
	Guatemala			5,000	5.0%
	Honduras			5,000	5.0%
	Mexico			5,000	5.0%
	Nicaragua			5,000	5.0%
	Panama			5,000	5.0%
	Paraguay			5,000	5.0%
	Peru			5,000	5.0%

Table 2. Multi Country Activities with Presence in Guatemala

Activity Title	Country	Activity Total for 2007	Percent of 2007 Total	Activity Total for 2008	Percent of 2008 Total
	Uruguay			5,000	5.0%
Environment - Policy, Forestry and Tourism Value Chains		1,450,000		890,000	
	Guatemala	1,450,000	100.0%	890,000	100.0%
Environmental Capacity Building for CAFTA-DR				1,944,000	
	Costa Rica			324,000	16.7%
	Dominican Republic			324,000	16.7%
	El Salvador			324,000	16.7%
	Guatemala			324,000	16.7%
	Honduras			324,000	16.7%
	Nicaragua			324,000	16.7%
Financial Deepening: Banking and Finance Development		5,371,900			
	Armenia	382,500	7.1%		
	Georgia	444,600	8.3%		
	Guatemala	175,500	3.3%		
	Honduras	1,518,000	28.3%		
	Lebanon	2,824,000	52.6%		
	Turkey	27,300	0.5%		
Good Governance Program in Guatemala				22,000	
	Guatemala			22,000	100.0%
Guatemala City Program		760			
	Guatemala	760	100.0%		
Guatemala Community Tourism Alliance		950,000		860,000	
	Guatemala	950,000	100.0%	860,000	100.0%
Guatemala Trade and Competitiveness Expert Services Assistance		1,945,000		1,347,600	
	Guatemala	1,945,000	100.0%	1,347,600	100.0%
IP Workshop for Investigators and Prosecutors		90,000			
	Argentina	30,000	33.3%		
	Dominican Republic	20,000	22.2%		
	Guatemala	20,000	22.2%		
	Honduras	20,000	22.2%		
Inclusive Market alliance for Rural Entrepreneurs:Mercy Corps/WalMart		675,000		965,000	
	Guatemala	675,000	100.0%	965,000	100.0%
Labor Law Compliance - Comply and Win III		4,200,000		4,637,260	
	Central Americas	4,200,000	100.0%		
	Costa Rica			772,877	16.7%

Table 2. Multi Country Activities with Presence in Guatemala

Activity Title	Country	Activity Total for 2007	Percent of 2007 Total	Activity Total for 2008	Percent of 2008 Total
	Dominican Republic			772,877	16.7%
	El Salvador			772,877	16.7%
	Guatemala			772,877	16.7%
	Honduras			772,876	16.7%
	Nicaragua			772,876	16.7%
Quality Assurance and Small Business Development - Guatemala		1,250,000		975,000	
	Guatemala	1,250,000	100.0%	975,000	100.0%
Strengthen Competitiveness of Guatemala Business and Products		925,000		1,098,000	
	Guatemala	925,000	100.0%	1,098,000	100.0%
Support for Environmental Cooperation Agreement under DR-CAFTA Guatemala		250,000		1,275,500	
	Guatemala	250,000	100.0%	1,275,500	100.0%
Technical Assistance: Financial Enforcement - Guatemala		87,745		1,697	
	Guatemala	87,745	100.0%	1,697	100.0%
Technical Assistance: Revenue Administration and Policy - Guatemala		157,123		193,957	
	Guatemala	157,123	100.0%	193,957	100.0%
Technical Consultations Good Agricultural Practices		43,500			
	El Salvador	5,000	11.5%		
	Guatemala	13,400	30.8%		
	Nicaragua	2,500	5.7%		
	Peru	22,600	52.0%		
Tierras II Land Conflict Resolution: Mercy Corps				90,000	
	Guatemala			90,000	100.0%
U.S. Global IP Academy Enforcement		1,140,749			
	Global ns	752,804	66.0%		
	Guatemala	4,785	0.4%		
	Middle East ns	233,640	20.5%		
	South America ns	1,800	0.2%		
	Vietnam	147,720	12.9%		

Table 3. Totals for Activities with Presence in Guatemala by Funder

Activity Title	Agency	Worldwide Funding Total for 2007	Percent of 2007 Total	Worldwide Funding Total for 2008	Percent of 2008 Total
Benchmarking Verification - Central America ns		3,000,000		2,790,000	
	US Agency for International Development	3,000,000	100.0%	2,790,000	100.0%
CAFTA-DR CITES Support Program				1,175,000	
	US Agency for International Development			1,175,000	100.0%
Competitive Enterprises in Coffee - Guatemala		750,000		565,000	
	US Agency for International Development	750,000	100.0%	565,000	100.0%
Customs Transit Control System		387,500			
	Trade and Development Agency	387,500	100.0%		
Cyber Crime Legislative Drafting Workshop				100,000	
	Department of State			100,000	100.0%
Environment - Policy, Forestry and Tourism Value Chains		1,450,000		890,000	
	US Agency for International Development	1,450,000	100.0%	890,000	100.0%
Environmental Capacity Building for CAFTA-DR				1,944,000	
	US Agency for International Development			1,944,000	100.0%
Financial Deepening: Banking and Finance Development		5,371,900			
	Overseas Private Investment Corporation	5,371,900	100.0%		
Good Governance Program in Guatemala				22,000	
	Department of Commerce			22,000	100.0%
Guatemala City Program		760			
	Department of Commerce	760	100.0%		
Guatemala Community Tourism Alliance		950,000		860,000	
	US Agency for International Development	950,000	100.0%	860,000	100.0%
Guatemala Trade and Competitiveness Expert Services Assistance		1,945,000		1,347,600	
	US Agency for International Development	1,945,000	100.0%	1,347,600	100.0%
IP Workshop for Investigators and Prosecutors		90,000			
	Department of State	90,000	100.0%		
Inclusive Market alliance for Rural Entrepreneurs:Mercy Corps/WalMart		675,000		965,000	
	US Agency for International Development	675,000	100.0%	965,000	100.0%
Labor Law Compliance - Comply and Win III		4,200,000		4,637,260	

Table 3. Totals for Activities with Presence in Guatemala by Funder

Activity Title	Agency	Worldwide Funding Total for 2007	Percent of 2007 Total	Worldwide Funding Total for 2008	Percent of 2008 Total
	US Agency for International Development	4,200,000	100.0%	4,637,260	100.0%
Quality Assurance and Small Business Development - Guatemala		1,250,000		975,000	
	US Agency for International Development	1,250,000	100.0%	975,000	100.0%
Strengthen Competitiveness of Guatemala Business and Products		925,000		1,098,000	
	US Agency for International Development	925,000	100.0%	1,098,000	100.0%
Support for Environmental Cooperation Agreement under DR-CAFTA Guatemala		250,000		1,275,500	
	US Agency for International Development	250,000	100.0%	1,275,500	100.0%
Technical Assistance: Financial Enforcement - Guatemala		87,745		1,697	
	Department of Treasury	87,745	100.0%	1,697	100.0%
Technical Assistance: Revenue Administration and Policy - Guatemala		157,123		193,957	
	Department of Treasury	157,123	100.0%	193,957	100.0%
Technical Consultations Good Agricultural Practices		43,500			
	Department of Health and Human Services	43,500	100.0%		
Tierras II Land Conflict Resolution: Mercy Corps				90,000	
	US Agency for International Development			90,000	100.0%
U.S. Global IP Academy Enforcement		1,140,749			
	Department of Commerce	1,140,749	100.0%		